“Second quarter revenues declined 1% over the prior year period, driven by weakness in the Healthcare business that was partially offset by solid growth in the Business Advisory and Education segments. Our second quarter results were better than we had anticipated as our teams rose to the challenge of remote delivery and developed innovative solutions to support our clients in this period of heightened disruption. We remain cautious about the second half of the year given the significant impact of the ongoing pandemic on our clients, particularly those in the healthcare and education industries. Health systems and universities are faced with the need to evolve their business models to respond to the significant uncertainty stemming from this new environment. This change is dramatic, and while it causes less visibility for our business in the short term, we believe these issues will drive increased demand for our services in the long term.”

- James H. Roth, chief executive officer of Huron

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### Q2 2020 PERFORMANCE

Revenue from Continuing Operations

$217.9M

1% decrease from the prior year quarter

Driven by weakness in the Healthcare business, reflective of the market disruption due to the COVID-19 pandemic, that was partially offset by solid growth in the Business Advisory and Education segments.

GAAP Earnings Per Share (EPS) from Continuing Operations

$0.61 per share

30% increase over the prior year quarter

Driven by lower expenses

Adjusted EPS from Continuing Operations (1)

$0.68 per share

11% decrease from the prior year quarter

Driven by a decrease in revenue, reflective of the market disruption due to the COVID-19 pandemic, partially offset by lower expenses

Full Year 2020 Revenue Guidance

$820 to $860M

Full Year 2020 EBITDA Margin Guidance

9% to 10% of revenue

Full Year 2020 Adjusted EPS Guidance

In a range of

$1.50 to $1.80

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### Operating Segment Revenue

<table>
<thead>
<tr>
<th>Segment</th>
<th>Revenue</th>
<th>Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Healthcare</td>
<td>$85.4M</td>
<td>16% decrease</td>
</tr>
<tr>
<td>Business Advisory</td>
<td>$70.5M</td>
<td>13% increase</td>
</tr>
<tr>
<td>Education</td>
<td>$62.0M</td>
<td>10% increase</td>
</tr>
</tbody>
</table>

Reflective of the market disruption related to the COVID-19 pandemic.

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### Operating Segments As a % of Revenue

<table>
<thead>
<tr>
<th>Segment</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Healthcare</td>
<td>41%</td>
</tr>
<tr>
<td>Education</td>
<td>28%</td>
</tr>
<tr>
<td>Business Advisory</td>
<td>31%</td>
</tr>
</tbody>
</table>

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### Collaboration

21% of total

Year-to-date June 2020 Business Advisory segment revenue generated in the healthcare and education industries

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### Q2 2020 Revenue

**GAAP**

- $217.9M

**Adjusted**

- $217.9M

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### Notes

- Estimates in this presentation are effective as of June 30, 2020.

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### Risks and Uncertainties

Forward-looking statements are identified by words such as “may,” “might,” “predicts,” “seeks,” “would,” “believes,” “estimates,” “plans,” “continues,” “guidance” or “outlook” or similar expressions. These forward-looking statements reflect the company’s current expectations about future requirements and needs, results, levels of activity, performance, or achievements. Some of the factors that could cause actual results to differ materially from the forward-looking statements contained herein include, without limitation: the impact of the COVID-19 pandemic on the economy, our clients and client demand for our services, and our ability to sell and provide services, including the measures taken by governmental authorities and businesses in response to the pandemic, which may cause or contribute to other risks and uncertainties that we face; failure to achieve expected utilization rates, billing rates and the number of revenue-generating professionals; inability to expand or adjust our service offerings in response to market demands; our dependence on renewal of client-based services; dependence on new business and retention of current clients and qualified personnel; failure to maintain third-party provider relationships and strategic alliances; inability to license technology to end from third parties; the impairment of goodwill; various factors related to income and other taxes; difficulties in successfully integrating the businesses we acquire and achieving expected benefits from such acquisitions; risks relating to privacy, information security, and related laws and standards, and a general downturn in market conditions. These forward-looking statements involve known and unknown risks, uncertainties, and other factors, including, among others, those described under “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2019, and under “Item 1A. Risk Factors” in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, that may cause actual results, levels of activity, performance or achievements to be materially different from any anticipated results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements. The company disclaims any obligation to update or revise any forward-looking statements as a result of new information or future events, or for any other reason. Guidance noted in this presentation is effective as of June 30, 2020. Nothing in this presentation should be construed as reaffirming, disaffirming or updating such guidance.

Management has provided its outlook regarding adjusted EBITDA and non-GAAP adjusted diluted earnings per share, both of which are non-GAAP financial measures and exclude certain charges. Management has not reconciled these non-GAAP financial measures to the corresponding GAAP financial measures because guidance for the various reconciling items are not provided. Management is unable to provide guidance for these reconciling items because we cannot determine their probable significance, as certain items are outside of the company’s control and cannot be reasonably predicted since these items could vary significantly from period to period. Accordingly, the reconciliations to the corresponding GAAP financial measures are not available without reasonable effort.