#### UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8 - K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

April 28, 2005 Date of Report (Date of earliest event reported)

# **Huron Consulting Group Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **000-50976** (Commission File Number) **01-0666114** (IRS Employer Identification Number)

550 West Van Buren Street Chicago, Illinois 60607 (Address of principal executive offices)

(Zip Code)

(312) 583-8700 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On April 28, 2005, Huron Consulting Group Inc. issued a press release announcing its financial results for the quarter ended March 31, 2005. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated in this report as if fully set forth herein.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Huron Consulting Group Inc.

(Registrant)

Date: April 28, 2005

/s/ Gary L. Burge Gary L. Burge Vice President, Chief Financial Officer and Treasurer

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Exhibit Number	Description
99.1	Press Release, dated April 28, 2005





# FOR IMMEDIATE RELEASE

April 28, 2005

## Huron Consulting Group Reports First Quarter 2005 Financial Results

- $\cdot\,$  Revenues of \$46.8 million for Q1 2005 increased 16.6% from \$40.1 million in Q1 2004.
- · Earnings for the quarter were 29 cents per diluted share, compared to 15 cents per diluted share in the same period last year.
- · Utilization rate increased to 76.3% during Q1 2005 from 73.4% during the same period last year.

CHICAGO - April 28, 2005 - Huron Consulting Group Inc. (NASDAQ: HURN) today announced its financial results for the first quarter ended March 31, 2005.

#### **First Quarter Results**

Revenues (before reimbursable expenses) of \$46.8 million for the first quarter of 2005 increased 16.6% from \$40.1 million for the first quarter of 2004. The Company's first quarter 2005 operating income was \$8.2 million compared to \$4.3 million in the first quarter of 2004. Net income attributable to common stockholders was \$4.8 million, or \$0.29 per diluted share, for the first quarter of 2005 compared to \$2.1 million, or \$0.15 per diluted share, for the comparable quarter last year.

First quarter 2005 earnings before interest, taxes, depreciation and amortization ("EBITDA") <sup>(5)</sup> were \$9.1 million, or 19.4% of revenues, compared to \$4.9 million, or 12.1% of revenues, in the comparable quarter last year. Adjusted EBITDA <sup>(5)</sup>, which excludes stock-based compensation expense and restructuring and severance charges, for the first quarter of 2005 totaled \$10.5 million, or 22.4% of revenues, compared to \$7.2 million, or 18.0% of revenues, in the comparable quarter last year.

"Strong demand in the marketplace for Huron's consulting services fueled continued growth for the company during the first quarter of 2005," said Gary E. Holdren, chairman and chief executive officer, Huron Consulting Group. "Operational Consulting had a strong first quarter, and Financial Consulting met expectations given the transaction based and cyclical nature of its practices. Our very solid results reflect Huron's ability to respond rapidly to changing market opportunities."

Both of the Company's segments - Financial Consulting and Operational Consulting - continued to record improvements in revenue growth. In the first quarter, Financial Consulting represented 52.5% of Huron's revenues, and Operational Consulting represented 47.5%.

Billable consultant headcount totaled 499 at March 31, 2005 compared to 483 at March 31, 2004, while utilization rates increased to 76.3% during the first quarter of 2005 from 73.4% during the same period last year. Average billing rate per hour increased \$21, or 9.2%, to \$250 for the first quarter of 2005 from \$229 for the first quarter of 2004.

(MORE)

#### **First Quarter Webcast**

The Company will host a webcast to discuss its financial results today at 11:00 a.m. Eastern Time (10:00 a.m. Central Time). The webcast may be accessed at www.huronconsultinggroup.com and will be available for replay for 90 days.

# About Huron Consulting Group Inc.

Huron Consulting Group Inc. is the parent company of Huron Consulting Services LLC, an independent provider of financial and operational consulting services. Huron's experienced and credentialed professionals apply their expertise in accounting, finance, economics, and operations to a wide variety of financially sound and distressed organizations, including Fortune 500 companies, medium-sized businesses, leading academic institutions, healthcare organizations, and the law firms that represent these various organizations.

Statements in this press release, which are not historical in nature and concern Huron Consulting Group's current expectations about the company's future results are "forward-looking" statements as defined in Section 21 of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified by words such as "may," "should," "expects," "plans," "anticipates," "believes," "estimates," or "continue." These forward-looking statements reflect our current expectation about our future results, levels of activity, performance or achievements, including without limitation, that our business continues to grow at the current expectations; that we are able to expand our service offerings through our existing consultants and new hires; and that existing market conditions do not change from current expectations. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Please see "Risk Factors" in our 2004 annual report on Form 10-K for a complete description of the material risks we face.

# Media Contact:

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Investor Contact: Gary L. Burge, Chief Financial Officer 312-583-8722 garyburge@huronconsultinggroup.com

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# HURON CONSULTING GROUP INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share amounts) (Unaudited)

	Three months ended March 31,		
	 2005		2004
Revenues and reimbursable expenses:			
Revenues	\$ 46,760	\$	40,101
Reimbursable expenses	4,370		3,443
Total revenues and reimbursable expenses	 51,130		43,544
Direct costs and reimbursable expenses:			
Direct costs	24,945		24,856
Stock-based compensation	999		12
Reimbursable expenses	 4,387		3,523
Total direct costs and reimbursable expenses	30,331		28,391
Gross profit	20,799		15,153
Operating expenses:			
Selling, general and administrative	11,312		8,156
Stock-based compensation	411		2
Depreciation	847		603
Restructuring charges	 3⁄4		2,139
Total operating expenses	 12,570		10,900
Operating income	8,229		4,253
Other (income) expense:			
Interest (income) expense, net	(165)		245
Other income	 (1)		3/4
Total other (income) expense	 (166)		245
Income before provision for income taxes	8,395		4,008
Provision for income taxes	3,568		1,661
Net income	4,827		2,347
Accrued dividends on 8% preferred stock	3⁄4		273
Net income attributable to common stockholders	\$ 4,827	\$	2,074
Net income attributable to common stockholders per share:			
Basic	\$ 0.31	\$	0.16
Diluted	\$ 0.29	\$	0.15
Weighted average shares used in calculating net income attributable to common stockholders per share:			
Basic	15,547		11,974
Diluted	16,677		12,747

# HURON CONSULTING GROUP INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	March 31, 2005 (Unaudited)		December 31, 2004 (Audited)	
Assets				
Current assets:				
Cash and cash equivalents	\$	20,599	\$	28,092
Receivables from clients, net		22,914		21,750
Unbilled services, net		15,083		10,830
Income tax receivable		3⁄4		494
Deferred income taxes		9,234		7,919
Other current assets		3,388		3,053
Total current assets		71,218		72,138
Property and equipment, net		9,121		8,975
Other assets:				
Deferred income taxes		1,805		1,450
Deposits		641		656
Total other assets		2,446		2,100
Total assets	\$	82,785	\$	83,219
Liabilities and stockholders' equity				
Current liabilities:				
Accounts payable	\$	2,637	\$	2,809
Accrued expenses		2,475		2,384
Accrued payroll and related benefits		10,684		20,494
Income tax payable		4,406		950
Deferred revenue		2,195		2,603
Total current liabilities		22,397		29,240
Non-current liabilities:				
Accrued expenses		514		598
Deferred lease incentives		4,279		4,148
Total non-current liabilities		4,793		4,746
Commitments and contingencies				
Stockholders' equity				
Common stock; \$0.01 par value; 500,000,000 shares authorized; 16,886,053 shares issued at March 31, 2005 (unaudited) and				
16,364,574 shares issued and outstanding at December 31, 2004		169		164
Treasury stock, 15,200 shares at March 31, 2005, at cost		(236)		3/4
Additional paid-in capital		70,532		59,608
Deferred stock-based compensation		(21,439)		(12,281
Retained earnings		6,569		1,742
Total stockholders' equity		55,595		49,233

#### HURON CONSULTING GROUP INC. SEGMENT OPERATING RESULTS AND OTHER OPERATING DATA <sup>(1)</sup> (Unaudited)

		Three months ended March 31,			
Segment Operating Results (in thousands):	2005		2004		
Revenues and reimbursable expenses:					
Financial Consulting	\$ 24,	553 \$	23,557		
Operational Consulting	22,	207	16,544		
Total revenues	46,	760	40,101		
Total reimbursable expenses	4,	370	3,443		
Total revenues and reimbursable expenses	\$ 51,	130 \$	43,544		
Operating income:					
Financial Consulting		987 \$	7,761		
Operational Consulting		751	5,823		
Total segment operating income	\$ 18,	738 \$	13,584		
Other Operating Data: Number of consultants (at period end) <sup>(2)</sup> :					
Financial Consulting		258	282		
Operational Consulting		241	202		
Total		499	483		
Average number of consultants (for the period):					
Financial Consulting		267	287		
Operational Consulting		231	196		
Total		498	483		
Utilization rate <sup>(3)</sup> :					
Financial Consulting		4.3%	72.1%		
Operational Consulting		8.6%	75.3%		
Total	:	6.3%	73.4%		
Average billing rate per hour <sup>(4)</sup> :					
Financial Consulting	\$	274 \$	244		
Operational Consulting	\$	228 \$	210		
Total	\$	250 \$	229		

(1) The Company periodically reclassifies certain revenues and expenses among the segments to align them with the changes in the Company's internal organizational structure. Beginning January 1, 2005, the Forensic Technology and Discovery Services group within the Financial Consulting segment was moved into the Operational Consulting segment to improve marketing synergies with our Legal Business Consulting practice. Previously reported segment information has been revised to reflect this change.

(2) Consultants consist of our billable professionals.

(3) We calculate the utilization rate for our consultants by dividing the number of hours all our consultants worked on client assignments during a period by the total available working hours for all of our consultants during the same period, assuming a forty-hour work week, less paid holidays and vacation days.

(4) Average billing rate per hour is calculated by dividing revenues for a period by the number of hours worked on client assignments during the same period.

#### HURON CONSULTING GROUP INC.

# RECONCILIATION OF OPERATING INCOME TO ADJUSTED EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION (in thousands)

		Three months ended March 31,			
		2005		2004	
Revenues	<u>\$</u>	46,760	\$	40,101	
Operating income	\$	8,229	\$	4,253	
Add back:					
Depreciation		847		603	
Earnings before interest, taxes, depreciation and amortization (EBITDA) <sup>(5)</sup>		9,076		4,856	
Add back:					
Stock-based compensation expense		1,410		14	
Restructuring charges		3⁄4		2,139	
Severance charges		3⁄4		196	
Total adjusted items		1,410		2,349	
Adjusted EBITDA <sup>(5)</sup>	\$	10,486	\$	7,205	
Adjusted EBITDA as a percentage of revenues		22.4%		18.0%	

# RECONCILIATION OF NET INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS TO ADJUSTED NET INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS

(in thousands)

	Three months ended March 31,				
	2	2005		2004	
Net income attributable to common stockholders	\$	4,827	\$	2,074	
Diluted earnings per share	\$	0.29	\$	0.15	
Add back:					
Total adjusted items (see above)		1,410		2,349	
Tax effect		567		944	
Total adjusted items, net of tax		843		1,405	
Adjusted net income attributable to common stockholders <sup>(5)</sup>	\$	5,670	\$	3,479	
Adjusted diluted earnings per share <sup>(5)</sup>	\$	0.34	\$	0.25	

<sup>(5)</sup> In evaluating the Company's financial performance, management uses earnings before interest, taxes, depreciation and amortization ("EBITDA"), adjusted EBITDA and adjusted net income, which are non-GAAP measures. Management believes that the use of such measures, as supplements to operating income, net income attributable to common stockholders and other GAAP measures, are useful indicators of the Company's financial performance and its ability to generate cash flows from operations that are available for taxes and capital expenditures. Additionally, these measures exclude certain items to provide better comparability from period to period. Investors should recognize that these non-GAAP measures might not be comparable to similarly titled measures of other companies. These measures should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flows or liquidity prepared in accordance with accounting principles generally accepted in the United States.